

EINLADUNG
WIENER KAPITALMARKTKONFERENZ
23. NOVEMBER 2022

HOTEL IMPERIAL
KÄRNTNER RING 16, 1015 WIEN

www.familyoffice.at

Ziele der Wiener Kapitalmarktkonferenz

- Als Teilnehmer der Wiener Kapitalmarktkonferenz haben Sie die Möglichkeit, sich einen fundierten und tiefgründigen Überblick über die teilnehmenden Unternehmen mit unterschiedlichen Business-Modellen und sehr interessantem Expansionspotential zu machen.
- Bei der Veranstaltung haben Sie die Möglichkeit, entweder im großen Kreis Fragen an die Unternehmen zu stellen und/oder sich in One-to-One Meetings gezielter und tiefgründiger über das jeweilige Unternehmen zu informieren.
- In den Pausen besteht die Gelegenheit, sich mit zahlreichen Investoren auszutauschen.
- Unsere Philosophie und der Grundsatz für die Wiener Kapitalmarktkonferenz: Als Teilnehmer werden Sie einen interessanten und spannenden Tag – ohne jegliche Verpflichtung – erleben.

Agenda

- 13:30 *Reception*
- 13:55 *Salutation & Opening Remarks*
- 14:00 HBM Healthcare Investment AG
- 14:30 Palfinger AG
- 15:00 DFV Deutsche Familienversicherung AG
- 15:30 3U Holding AG
- 16:00 *Coffee Break*
- 16:30 Candriam Luxembourg S.C.A.
- 17:00 DJE Kapital AG & Patriarch Multi-Manager GmbH
- 17:30 smn Investment Services GmbH
- 18:00 techbold technology group
- 18:30 *Apero & Flying Dinner*

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Partner:



Medienpartner;



HBM Healthcare Investment AG

HBM Healthcare Investment AG invests in the human medicine, biotechnology, medical technology and diagnostics sectors and other related areas. The investment company holds and actively manages a global portfolio of promising privately-held and SMID-cap public companies. HBM Healthcare Investment AG's net assets amount to c. CHF 2.0 billion. Many of the underlying companies have their lead products already available on the market or at an advanced stage of development. Portfolio companies are closely tracked and guided on their strategic directions. In large private portfolio companies, HBM Healthcare Investment AG holds board seats and takes an active role and assumes entrepreneurial responsibility together with the management team. Investments in private companies have contributed significantly to HBM Healthcare Investment AG's value creation with more than 60 trade sales and IPOs in the past decade. This renders HBM Healthcare Investments AG an interesting alternative to investing in big pharma and biotech companies. HBM Healthcare Investments AG has an international shareholder base and is listed on SIX – Swiss Exchange. The investment company is advised by the team of HBM Partners AG, a Swiss healthcare investor regulated by FINMA. HBM Partners AG was founded in 2001 and manages additional public funds specialized in healthcare. The team consists of over 20 experienced investment professionals with relevant expertise, scientific, industry and financial background. More information at www.hbmhealthcare.com

Market Capitalisation:	CHF 1'820 m (31.08.2022)
Exchange Segment:	SIX – Swiss Stock Exchange, main segment, Bloomberg ticker: HBMN SW, Reuters: HBMN.S
Principal Shareholders:	International and diversified; with major shareholder between 15-20%
Earnings (after Taxes):	CHF 51.6 m (30.06.2022 – Q1 financial year 2022/2023)
Earnings per Share:	CHF 7.4 (30.06.2022 – Q1 financial year 2022/2023)
Dividend per Share:	CHF 9.70 (paid in September 2022)
Dividend Yield:	3.5 % (June 2022)



Palfinger AG

Palfinger AG is an international technology and mechanical engineering company and the world's leading producer and provider of innovative crane and lifting solutions. With over 12,600 employees, more than 30 manufacturing sites and a worldwide sales and service network of around 5,000 service points, Palfinger AG creates added value from the challenges of its customers. The company is consistently continuing on its course as a provider of innovative, complete solutions that deliver increased efficiency and better operability, while leveraging the potential of digitalization along the entire production and value chain. Palfinger AG has been listed on the Vienna stock exchange since 1999, and in 2021 achieved record revenue of EUR 1.84 billion. In 2022, Palfinger AG celebrates its 90th anniversary under the tagline "Celebrating the future since 1932".

2022: Palfinger AG's order volume extends into Q3 of 2023 and is therefore expected to contribute to achieving the revenue target of over EUR 2 billion in 2022. The board is aiming for EBIT of approximately last year's level. This underlines the company's strong performance in an extremely challenging environment. More information at www.palfinger.ag

Market Capitalisation:	EUR 900 m
Exchange Segment:	Vienna, ATX Prime
Principal Shareholders:	Palfinger family 56,4%, Free float 36,1%, Own shares 7,5%
Sales:	EUR 1,580,932,000 (Q1-Q3 2022)
Earnings (after Taxes):	EUR 53,151,000 (Q1-Q3 2022)
Earnings per Share:	1.53 EUR (Q1-Q3 2022)

DFV Deutsche Familienversicherung AG

DFV Deutsche Familienversicherung AG (ISIN DE000A2NBVD5) is a digital insurance company and a leading InsurTech in Europe. As a digital insurance company, DFV covers the entire value chain with its own products. The company offers insurance products that people really need and understand immediately (“Simple. Sensible.”). DFV offers its customers multiple award-winning supplementary health insurance (dental, health, supplementary long-term care insurance) as well as accident and property insurance.

Based on the state-of-the-art and scalable IT system developed in-house, the company is setting new standards in the insurance industry with digital product designs throughout as well as the option of taking out policies via digital voice assistants. More information at www.deutsche-familienversicherung.de

Market Capitalization:	EUR 162 m
Exchange Segment:	The shares of DFV Deutsche Familienversicherung are listed in the Prime Standard.
Principal Shareholders:	International and diversified; with major shareholders between 15-23 %.
Total portfolio volume:	EUR 183.5 m (H1 2022)

3U HOLDING AG



3U HOLDING AG (www.3u.net) has its headquarters in Marburg, Germany, and was founded in 1997. It is the operating management and investment holding company at the head of the 3U Group. For the purpose of increasing value for its shareholders, employees, customers, suppliers and all stakeholders, it acquires, operates and sells companies in the three segments ITC (Information and Telecommunications Technology), Renewable Energies and SHAC (Sanitary, Heating and Air Conditioning Technology). The 3U Group has successful and profitable business models based on megatrends in all three segments and is striving to achieve leading positions in the market, in particular with its e-commerce business area.

3U HOLDING AG's shares are traded on XETRA, Tradegate and on the German regional stock exchanges (ISIN: DE0005167902; identifier: UUU). More information at www.3u.net

Market Capitalization:	EUR 135 m
Exchange Segment:	Prime Standard of Deutsche Boerse AG
Principal Shareholders:	Michael Schmidt (Founder and CEO): 25.49%
Sales (2021):	EUR 56 m
Earnings (after Taxes) (2021):	EUR 2.9 m
Earnings per Share (2021):	EUR 0.08
Dividend per Share (exp.2022):	EUR 0.05
Dividend Yield:	2.2 %

Candriam Luxembourg S.C.A.



CANDRIAM stands for “Conviction AND Responsibility In Asset Management” and is a European multi-specialist asset manager. A pioneer and leader in sustainable investments since 1996, Candriam Luxembourg S.C.A. manages around EUR 143 billion of assets under management^[1] with a team of more than 600 professionals. It operates management offices in Luxembourg, Brussels, Paris, and London, and has client representatives in more than 20 countries throughout continental Europe, the United Kingdom, the United States and the Middle East. Candriam Luxembourg S.C.A. offers investment solutions in several key areas: Bonds, equities, absolute performance strategies, and asset allocation, with a broad and innovative range of ESG strategies covering all its asset classes.

Candriam Luxembourg S.C.A. is a New York Life Company. New York Life Investments^[2] ranks among the world’s largest asset managers^[3]. More information at www.candriam.com

- [1] As of 30 June 2022. Assets under management (AUM) includes assets which do not fall within the U.S. Securities and Exchange Commission’s definition of ‘regulatory AUM’ in Form ADV, Part 1A.
- [2] New York Life Investments is a service mark used by New York Life Investment Management Holdings LLC and its subsidiary New York Life Investment Management LLC. New York Life Investment Management LLC is a wholly-owned indirect subsidiary of New York Life Insurance Company.
- [3] Source: New York Life Investments ranked 27th among the world’s largest money managers within Pensions & Investments, June 2021. Rankings are based on total worldwide institutional assets under management for the year-end 2020. New York Life Investments assets include assets of affiliated investment advisors.

DJE Kapital AG



DJE Kapital AG is part of the DJE Group, can draw on around 50 years of experience in asset management and is one of the largest bank-independent financial service providers in German-speaking Europe. DJE currently manages over EUR 16.1 billion (as of June 30, 2022) in the areas of individual asset management, institutional asset management and mutual funds. Dr. Jens Ehrhardt laid the foundation for this development back in 1974. More information at www.dje.de

Patriarch Multi-Manager GmbH



Patriarch Multi-Manager GmbH is a financial boutique originally founded in 2004, specializing in funds of funds solutions. Over the years, the offer has been expanded to include innovative third-party fund mandates from various managers, so that today an interesting number of different funds can be offered to a wide range of clients with a wide variety of needs. The managed portfolio volume was around EUR 850 million at the end of October 2022. More information at www.patriarch-fonds.de

smn Investment Services GmbH



smn Investment Services GmbH is a private and independent financial services company based in Vienna, Austria. The company is licensed as Alternative Investment Fund Manager (AIFM) by the Austrian Financial Markets Authority (FMA). smn was founded in 1996 by Alexander Svoboda, Christian Mayer and Michael Neubauer as a client-oriented provider of innovative financial solutions. These are either packaged in fund structures or offered via product or advisory concepts.

The company produces Managed Futures investment strategies and acts as exclusive sales agent for the asset management products of the Swiss private bank Union Bancaire Privée (UBP) in Austria. Due to its long track record and the deep expertise in the field of Alternative Investments smn also acts as an advisor for institutional investors.

All products managed by smn Investment Services GmbH rely on a fully systematic investment process. All investment decisions are based on objective, quantitative criteria and are free of human discretion.

Substantial investments into the company's funds by the company's founding partners, managers and employees ensure the alignment of interest between the investors and the company. Client-orientation as well as the highest standards in transparency towards its investors are very important elements in smn Investment Services GmbH's corporate culture. More information at www.smn.at

techbold technology group



techbold technology group AG was founded in June 2015 by entrepreneur Damian Izdebski with the participation of renowned business angels. Two operating companies are active under the techbold umbrella brand.

techbold hardware services GmbH manufactures individual PC systems and server systems according to customer requirements. The specialisation lies in workstations for processing image and video data, as well as computers for technical and scientific purposes and gaming PCs.

techbold network solutions GmbH was founded with the aim of providing all the services of the leading full-service system houses to small and medium-sized enterprises. techbold is a leader in IT services and IT security solutions for Austrian medium-sized companies.

With a workforce of 120, techbold serves over 600 companies from 30 industries in 10 European countries.

A progressive M&A strategy is the foundation for further profitable growth of the techbold group. In the past 3 years the company has succeeded in acquiring and successfully integrating 10 IT companies. As a result, the techbold group is expected to grow to approximately 28 million in revenue and 180 employees in the current fiscal year 2022/23. More information at www.techbold.at

Über den Veranstalter

Seit 2015 veranstaltet Advantage Family Office das Wiener Impact Investment Forum, den Wiener Real Estate Salon, die Wiener Kapitalmarktkonferenzen und Investoren-Lunch-Präsentationen in der DACH-Region. Diese Konferenzen sind die erste und einzige Finance-Plattform für Family Offices und Institutionelle Investoren in Österreich mit einem fundierten und internationalen Investoren-Netzwerk.

Nach 90 erfolgreich organisierten Investorenveranstaltungen waren mehr als 500 Unternehmen und 5.000 Investoren aus der DACH-Region, Liechtenstein, Monaco, UK, Israel und Hongkong zu Gast. Advantage Family Office ist auch Direct Funding Partner im direct network der Wiener Börse.

Save the Date:

- **13. + 14. Juni 2023: Wiener Real Estate Salon**
- **27. + 28. September 2023: Wiener Impact Investment Forum**

Advantage Family Office

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Disclaimer

Die Investoren-Fach-Veranstaltungen von Advantage Family Office sind Finanz-Fach-Veranstaltungen, um sich über Unternehmen und deren Geschäftsmodelle zu informieren und dienen dem Austausch mit Gleichgesinnten. Die Fach-Foren werden von den vortragenden Unternehmen und Partnern finanziert. Die gegebenen Informationen sind nicht auf die speziellen Investmentziele, Finanzsituationen oder Bedürfnisse der Empfänger ausgerichtet. Alle Vorträge, Meinungen und Kommentare sind persönliche Ansichten des Verfassers. Die Vorträge und Berichte innerhalb der Veranstaltungen sind keinerlei Angebot oder Aufforderung zum Kauf oder Verkauf von Wertpapieren oder Beteiligungen. Sie ersetzen keine fachkundige-, individuelle-, Anleger- und objektgerechte Anlageberatung. Es wird keine Haftung für die Richtigkeit der Vorträge und Aussagen übernommen. Die Vorträge werden vorher nicht kontrolliert. Diese Inhalte stellen keine Beratung im Sinne des Wertpapierhandelsgesetzes dar. Weder eine Veröffentlichung, noch eine Veröffentlichung der Inhalte, noch eine Kopie der Veröffentlichung der Inhalte der Fach-Foren darf ohne vorherige ausdrückliche Genehmigung des Veranstalters auf irgendeine Weise verändert oder an Dritte – insbesondere in den USA – verteilt oder übermittelt werden. Der Veranstalter erhebt und speichert persönliche Kundendaten soweit diese für die Einladungen zu den Finanz-Fach-Veranstaltungen notwendig sind. Mit Ihrer Teilnahme geben Sie Ihr Einverständnis, dass der Veranstalter Advantage Family Office berechtigt ist, Informationen (Name und Firma – keine E-Mail Adresse und Telefonnummer) an die präsentierenden Unternehmen weiterzugeben. Sollten Sie Ihr Einverständnis nicht geben, teilen Sie uns dies bitte vorab ausdrücklich mit, denn Diskretion ist für uns sehr wichtig! Die Personendaten werden nicht an Dritte weitergegeben und lediglich für den angegebenen Zweck benutzt. Mit der Teilnahme an den Finanz-Fach-Veranstaltungen erklären Sie sich mit den vorangehenden Bestimmungen einverstanden.

Es kann auch vorkommen, dass vor Ort gefilmt wird und Teilnehmer auf dem Video vorkommen. Sollten Sie das nicht wollen, bitte ebenso um Ihre geschätzte Information. Sonst erteilen Sie uns mit Ihrer Teilnahme Ihr Einverständnis, dass Sie im Referenz-Video erscheinen können.

Die Teilnahme ist nur auf Einladung möglich.

Antwort/Anmeldung

Anmeldung erbeten bis 21. November 2022 an E-Mail: **office@advantage.co.at**

Name:

Unternehmen:

Ich nehme teil

Ich nehme nicht teil

Ich möchte ein Einzelgespräch mit folgendem Unternehmen:

HBM Healthcare Investment AG

DJE Kapital AG

Palfinger AG

Patriarch Multi-Manager GmbH

DFV Deutsche Familienversicherung AG

smn Investment Services GmbH

3U Holding AG

techbold technology group AG

Candriam Luxembourg S.C.A.

Folgende Investoren bitte ich zur Veranstaltung einzuladen:

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