

INVITATION

VIENNA IMPACT INVESTMENT FORUM

24 NOVEMBER 2022

HOTEL IMPERIAL  
KÄRNTNER RING 16, 1015 VIENNA

[www.familyoffice.at](http://www.familyoffice.at)

## Introduction from the Host Sabine Duchaczek

Welcome to our Fifth Vienna Impact Investment Forum and thanks to all partners, companies, speakers and attendees for supporting this event even in these most challenging times.

The aim of this series of events is to inform family offices and institutional investors independently, comprehensively and with a high level about the topic of impact investments and to provide a professional platform for investors to learn from international pioneers and impact experts. We want to underline the importance of the preservation of the global social- and ecosystem and inspire more investors for the ideas of impact investments, so that future generations will benefit sustainably.

Since 2015 we have hosted 90 conferences for family offices and institutional investors in the DACH region and I am very pleased that impact investing has become a major topic next to our real estate and capital market conferences.

I am looking forward to exciting company presentations and discussion panels and hope to see you at the Hotel Imperial in Vienna!

Best regards,

*Sabine Duchaczek*

Advantage Family Office, Founder & Managing Director



Sabine Duchaczek

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# Agenda

- 09:30      *Reception*
- 09:55      *Salutation & Opening Remarks*  
Sabine Duchaczek (Advantage Family Office), Host  
René Wienholtz (Loom Impact AG, Managing Partner), Chair of the Day
- 10:00      Keynote: The need for more sustainable supply chains creates new return opportunities for investors?  
Richard Focken (BayernInvest / 12Tree)
- 10:20      Panel Discussion: Sustainable Agriculture and Forestry
- Richard Focken (BayernInvest / 12Tree)
  - Peter Jäderberg (Jäderberg & Cie, CEO)
  - Sandor Habsburg Lothringen (Habsburg Advisory Trust – Liechtenstein)
  - Jorge Fernández Vidal (Liechtenstein Group, Investment Director)
- Panel Chair: Susanne Bregy (Phineo gAG, Head of Impact Investing)*
- 11:10      Company Presentations
- 11:10      Morningstar
- 11:40      Aqua-Spark
- 12:10      Carbios SA
- 12:40      *Lunch Break & Personal Exchange*

- 13:40 Introduction Interview with Brigitte Mohn (Bertelsmann Stiftung, Member of the Executive Board)  
Madeline Petrow (Q-Advisers, Investment Manager)
- 13:45 Panel Discussion: Trends & Current Developments in Impact Investing
- Brigitte Mohn (Bertelsmann Stiftung, Member of the Executive Board)
  - Ida Beerhalter (IOME, Co-head)
  - Magnus Göpel (Impactive Values GmbH, Managing Director)
  - Christian Derler (BKS Bank AG)
- Panel Chair: Madeline Petrow (Q-Advisers, Investment Manager)*
- 14:35 Company Presentations
- 14:35 Vienna Insurance Group
- 15:05 BKS Bank AG
- 15:35 *Coffee Break*
- 16:00 Company Presentations
- 16:00 Jäderberg & Cie
- 16:30 MRM Family (Family Office)
- 17:00 e.battery systems GmbH, [www.e-batterysystems.com](http://www.e-batterysystems.com)
- 17:10 AgroBiogel GmbH, [www.agrobiogel.com](http://www.agrobiogel.com)
- 17:20 *Apero & Personal Exchange*

## Platin Partner: BayernInvest Luxembourg S.A.



BayernInvest Luxembourg S.A. was founded in 1991 and is solely a subsidiary of BayernInvest Kapitalverwaltungsgesellschaft mbH (Munich), forming part of the BayernLB Group. Our team is at your disposal for fund conception and launch. We offer valuation, risk management, central administration, and reporting services.

12Tree GmbH (established 2016) is a specialist for investments into Nature Based Solutions – supervising institutional investor mandates by identifying, selecting, developing, and operating land use projects globally and enabling highly impactful investments that establish profitable and sustainable supply chains grounded in nature. 12Tree and its group affiliates have invested more than USD 2.5 billion to date into the most sustainable and innovative projects in the agriculture, water, and energy sectors, primed to be market leaders in a future where sustainable sourcing is crucial for success. More information at [www.12tree.de](http://www.12tree.de)

The fund incorporates the expertise of both organizations in planning and implementing sustainable agricultural projects and fund administration. It offers the opportunity to invest in profitable and climate-relevant projects in the extended Mediterranean region. The BayernInvest Impact Opportunities Fund aims to implement a high-value, ESG-compliant model for food value chains (FVC). The fund strategy aligns with the European Green Deal and the E.U. climate objectives. More information at [www.bayerninvest.de](http://www.bayerninvest.de)

## Gold Partner: BKS Bank AG



About BKS Bank BKS Bank AG is a full-service bank with a strong focus on Corporates, SMEs, Affluent and private customers. BKS Bank AG started to focus on sustainability 20 years ago with a clear strategy and clear measures. The result is a strong management and product focus on quality and sustainability. For this reason, BKS Bank is one of the sustainability pioneers in the financial sector. The internationally recognized sustainability rating agency ISS ESG rates it as “Prime”, and for the past seven years the BKS Bank ordinary share has also been listed in the VÖNIX, the sustainability index of the Vienna Stock Exchange. BKS Bank is a founding member of the Green Finance Alliance, an initiative of the Austrian Ministry of Climate Protection which started in May 2022 and supports financial companies on their way towards climate neutrality.

BKS Bank was founded 100 years ago in Klagenfurt am Wörthersee. It has been listed on the Vienna Stock Exchange since 1986. BKS Bank is trusted by around 195,800 customers in Carinthia, Styria, Vienna, Burgenland and Lower Austria, Slovenia, Croatia and Slovakia. BKS Bank employs over 1,100 people at 64 locations. The digital bank within the bank, BKS Bank-Connect, complements the offering. As of Dec. 31, 2021, it had total assets of EUR 10.6 billion and net profit after tax of EUR 80.8 million. More information at [www.bks.at](http://www.bks.at)

## Gold Partner: Jäderberg & Cie.-Group

The Jäderberg & Cie.-Group (“JC”) is an entrepreneurial impact investor. The investment portfolio consists purely of unique projects with massive systemic solutions, unbreaking Planetary Boundaries as effectively as possible and generating extraordinary long-term profitability. JC only engages with projects where they can add substantial and catalytic value, be it operationally responsible, or simply as an active lead investor, always as Impact Guardian. Regarding all projects, JC is looking for further co-investors who share the investment strategy and is offering bespoke investment structures with entrepreneurial returns. Areas of investment are Regenerative Agriculture/Forestry, Ocean Health, Drinking Water, Food Distribution, and Metal Recycling.

The flagship project since 2010 is „JC Sandalwood“. This was awarded “Best Alternative Investment” in 2017 and “Top Impact Investment” in 2019, not least for being a role model in terms of biodiversity and reforestation. JC cultivates over 275,000 sandalwood trees on 575 hectares of mixed forests in the tropical north of Australia. 63% of this is owned by their co-investors. From 2028 onwards, gross harvest revenues of over one billion euros are expected. The essential sandalwood oil of this nearly extinct tree species (saved by this project) is used in human and veterinary medicine, natural remedies, aromatherapy, food flavoring, and as a fragrance carrier. Among the handful of neighboring investors in this fully sustainable, monopolistic source are Abu Dhabi IC, Harvard Endowment, and Church of England. More information at [www.jcsandalwood.com](http://www.jcsandalwood.com).

JC is an active member of international impact organizations like Toniic, GIIN, Bundesinitiative Impact Investing, and Global Impact Alliance. One overlapping topic JC pursues is to create and integrate Carbon, Biodiversity, and Social credits in one single token, reflecting the rate of impact improvement with a holistic, science-based assessment tool from Mother Nature’s point of view. More information at [www.impactinvestings.de](http://www.impactinvestings.de).

## Bronze Partner: Oxo Group



OXO Group as a technology investor group was founded in 2014 by a group of business angels and institutional investors. The first angel fund with a seed portfolio of tech startups was closed after 5 years at 4x multiple. The second fund was launched in 2020 with a focus on B2B SaaS, fintech and deeptech solutions and with a scope of the CEE and the Nordic regions. Parallely, the group holding was listed on the Budapest Stock Exchange. OXO Group's investment policy is to finance early-stage, growth, and scale-up technology companies to accelerate their growth and market expansion, and to prepare them for later rounds of financing or exit. The current portfolio consists of 35 tech companies. Its qualified team recognized a gap in financing of early-stage clean and agritechnology companies, therefore the third fund is currently raised with a green technology focus.

## Supporter



## Media Partner





# Morningstar



Morningstar is a leading provider of independent investment research in North America, Europe, Australia, and Asia. The Company offers an extensive line of products and services for individual investors, financial advisors, asset managers, retirement plan providers and sponsors, and institutional investors in the debt and private capital markets.

Morningstar provides data and research insights on a wide range of investment offerings, including managed investment products, publicly listed companies, private capital markets, debt securities, and real-time global market data. The Company has operations in 29 countries.

Morningstar and its subsidiary Sustainalytics deliver a combined suite of ESG solutions to meet regulatory demands with a coherent and consistent approach at the fund and company level. Sustainalytics is a global leader in ESG with 30 years' experience in developing innovative ESG research solutions. Several of its established, high-quality ESG products are already well aligned to the EU Taxonomy's criteria. The combined power of Sustainalytics and Morningstar accelerates their ability to provide meaningful ESG insights. Together, with Morningstar's scale and Sustainalytics' specialty expertise, they can develop ESG content, build ESG products and deliver ESG data specifically with the goal of empowering investor success at all levels. More information at [www.morningstar.at](http://www.morningstar.at)

# Aqua-Spark



Aqua-Spark's mission is to move the aquaculture industry towards healthy, sustainable and affordable production. Founded in 2015, Aqua-Spark is the largest and most prominent investment fund in the Aquaculture industry.

- Branches in the Netherlands and Thailand, with a growing team of 33 professionals;
- Total assets under management of > EUR 320 million and >325 investors from 29 countries;
- Global portfolio of 23 companies across, with board seats;
- 2030 target: 50-60 portfolio companies, EUR 1 bn invested and AUM of EUR 3-5 bn.

Aqua-Spark invests globally in the entire aquaculture value chain and aims to realize synergies within the portfolio. The company invests in early stage and growth equity with capacity for later stage deals and follow-ons. Its model has proved very successful to date and has resulted in the following track record:

- Qualitative pipeline of 2500+ companies worldwide;
- Raising EUR 100-125 million annually for expansion
- Open-end buy-and-hold strategy with a target annual net IRR of >20%;
- Since fund launch (2015), value increase of fund shares from EUR 10,000 to EUR 19,840 (net-of-fees).

Minimum investment EUR 100,000

More information at [www.aqua-spark.nl](http://www.aqua-spark.nl)

# Carbios SA



Established in 2011 by Truffle Capital, Carbios SA is a green chemistry company, developing biological and innovative processes. Through its unique approach of combining enzymes and plastics, the company aims to address new consumer expectations and the challenges of a broad ecological transition by taking up a major challenge of our time: plastic and textile pollution. Carbios SA deconstructs any type of PET into its basic components which can then be reused to produce new PET plastics with equivalent quality to virgin ones. This PET innovation, the first of its kind in the world, was recently recognized in a scientific paper published in front cover of the prestigious journal Nature. Carbios SA successfully started up its demonstration plant in Clermont-Ferrand in 2021. It has now taken another key step towards the industrialization of its process with the construction of a first-of-a-kind unit in partnership with Indorama Ventures. In 2017, Carbios SA and L'Oréal co-founded a consortium to contribute to the industrialization of its proprietary recycling technology. Committed to developing innovative solutions for sustainable development, Nestlé Waters, PepsiCo and Suntory Beverage & Food Europe joined this consortium in April 2019. In 2022, Carbios SA signed an agreement with On, Patagonia, PUMA, and Salomon, to develop solutions promoting the recyclability and circularity of their products. The company has also developed an enzymatic biodegradation technology for PLA-based (a bio sourced polymer) single-use plastics. This technology can create a new generation of plastics that are 100% compostable in domestic conditions, integrating enzymes at the heart of the plastic product. More information at [www.carbios.com](http://www.carbios.com)

Market Capitalisation:	EUR 355 m (24.10.2022)
Exchange Segment:	Euronext Growth, Paris (ALCRB / ISIN: FR0011648716)
Principal Shareholders:	L'Oréal (BOLD) 5.91 %, Copernicus Wealth Management 5.90 %, Michelin Ventures 4.36 %, Group L'Occitane 2.36 %
Sales:	EUR 1.8 m (FY 2021)

# Vienna Insurance Group AG

Vienna Insurance Group AG (VIG) is the leading insurance group both in Austria and in the entire Central and Eastern European (CEE) region. Around 50 insurance companies in 30 countries form a Group with a long-standing tradition, strong brands and close customer relations. The more than 25,000 employees in the VIG take care of the day-to-day needs of more than 22 million customers. The Group strategy aims at sustainable profitability and continuous earnings growth. This is also reflected in the dividend policy, which provides for a pay-out of 30-50% of the Group's net profit to shareholders. VIG shares have been listed on the Vienna Stock Exchange since 1994. The VIG Group has an A+ rating with stable outlook by the internationally recognised rating agency Standard & Poor's. VIG cooperates closely with the Erste Group, the largest retail bank in Central and Eastern Europe. More information at [www.vig.com](http://www.vig.com)

ISIN: AT0000908504

Ticker symbol: VIG

Key figures of VIG in 2021:

Premiums written – EUR 11.0 bn

Profit before taxes – EUR 511.3 m

Combined Ratio – 94.2%

Operating RoE – 10.9%

Solvency ratio – 250%

Earnings per share – EUR 2.94

Dividend per share – EUR 1.25

## MRM Family (Europe and Asia)

Maria Milford and her teams have been involved in building multi manager portfolios for almost 30 years. They have been travelling the world to unearth interesting managers and promising investment ideas. Before founding her own companies with worldwide reach, she worked in the financial industry for almost 15 years. In the past years, Maria retired from all positions not related to her family offices in Asia and Europe.

MRM Family (Vienna and Macau) is a Single-Family Office for Maria's greater family. Run in the same professional spirit as her former asset management companies the assets are allocated and managed in a way that complies with the highest international standards in the financial industry.

The family members agreed to manage the assets following a strict sustainability rule book with a special portfolio of impact investments. This includes renewable energy projects in Africa, waste projects in Asia or specific start-ups in Europe.

The aim of MRM Family is not "just" to invest, but also to enter the companies/projects and be a valuable partner providing necessary services. In regard to start-ups and young companies there is no aim to find the next unicorn and a quick exit, but to build robust companies where all stakeholders find a good place to work with.

Areas of Assets: Infrastructure Companies/Projects, Start-Ups/Young Companies, Medical products and specific pharmaceutical developments, Digitalization, Real Estate.

MRM Family introduces its new set-up and maybe there are like-minded family offices who would like to share ideas and cooperate to make an impact in the world.

## About the Host

Since 2015 Advantage Family Office has been organizing the Vienna Impact Investment Forum, the Vienna Real Estate Salon, the Vienna Capital Markets Conferences and investor-lunch-presentations in the DACH region. These conferences are the first and only finance platform for family offices and institutional investors in Austria with a rapidly expanding international investor network. At 90 successfully organized investor conferences more than 500 companies and 5,000 investors from the DACH region, Liechtenstein, Monaco, UK, Israel and Hong Kong attended.

Save the Date:

- **13 + 14 June 2023: Vienna Real Estate Salon**
- **27 + 28 September 2023: Vienna Impact Investment Forum**

### **Advantage Family Office**

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website: [www.familyoffice.at](http://www.familyoffice.at)

## Disclaimer

The Vienna Impact Investment Forums, Real Estate Salons and Capital Market Conferences are a platform for companies to present their business models and future projects to potential investors and for economic dialogue between representatives and investors. The conferences are financed by the presenting companies. None of the information given is connected to any investment targets, financial situations or requirements of the recipients. All presentations, opinions or commentary are personal views of the author. None of the presentations given and comments made at the conferences constitute or form parts of any offer or invitation to sell or purchase securities or stakes in a company. They do not replace professional, individual investment consulting. The host of the conferences, Advantage Family Office and any related staff disclaim liability for any content or statements made during the presentations. The presentations are not reviewed in advance. Any content neither constitutes a solicitation of an offer nor is it a prospectus in the sense of the Austrian Capital Market Act (Kapitalmarktgesetz), the Austrian Stock Exchange Act (Börsegesetz), the Securities Trading Act or any other applicable law. Neither this publication nor its contents nor any copy of this publication may be changed or distributed to third parties (especially those located in the US) without the host's permission. The host collects and saves customer data which is needed for the invitations to the conferences and uses personal data solely for business activity of Advantage Family Office. The presentations and discussion panels will take place in Vienna. By participating in the conferences, you give your consent that the host Advantage Family Office is entitled to share information (only company and name – no e-mail and phone number) with the presenting companies. If you do not give your consent, please explicitly inform us in advance, because discretion is very important for us! The personal data will not be disclosed to third parties and will only be used for the for the specified purpose. By participating in the conferences, you agree to be bound by the foregoing instructions and restrictions.

By attending you give your consent that you might appear on photos or a video production. If you do not give your consent, please explicitly inform us in advance. Otherwise, with your participation you give us your consent that you may appear in the reference video.

Participation is by invitation only.

## Reply/Registration

Please register until 21 November 2022 via e-mail: **office@advantage.co.at**

Surname /Name: .....

Family/Institution: .....

I want one-on-one meetings with the following companies:

- |                                              |                                                    |
|----------------------------------------------|----------------------------------------------------|
| <input type="radio"/> BayernInvest           | <input type="radio"/> Carbios SA                   |
| <input type="radio"/> Jäderberg & Cie.-Group | <input type="radio"/> Vienna Insurance Group       |
| <input type="radio"/> BKS Bank AG            | <input type="radio"/> MRM Family (Europe and Asia) |
| <input type="radio"/> Oxo Group              | <input type="radio"/> e.battery systems GmbH       |
| <input type="radio"/> Morningstar            | <input type="radio"/> AgroBiogel GmbH              |
| <input type="radio"/> Aqua-Spark             |                                                    |

Please invite the following investors/family members to the conference:

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SEE YOU AT THE VIENNA IMPACT INVESTMENT FORUM

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