



# FAMILY OFFICE DAY

CAPITAL MARKET CONFERENCES

INVITATION  
ONLINE

[www.familyofficeday.at](http://www.familyofficeday.at)



## FAMILY OFFICE DAY

CAPITAL MARKET CONFERENCES

# About the Family Office Day

The Capital Market Conferences Family Office Day are the first and unique finance platform for Family Offices, Foundations, HNWI and Institutional Investors in Austria and online with a very rapidly expanding international investor network.

Since 2015 we have successfully organized 40 Capital Market Conferenes and 39 Investor Lunch Presentations in the DACH region and hosted more than 400 international companies and 4,000 Family Offices, Foundations, HNWI and Institutional Investors from the DACH region, Liechtenstein, Monaco, UK, Israel and Hongkong.

By organizing these symposiums we not only offer our investor target group an international platform for an exchange of views and discussions but we also contribute to strengthen the Austrian Capital Market permanently.

The speakers come from Austrian and international companies of various sectors. They are invited to present their business models and future projects to the investors. Each conference also includes an elevator pitch for start-ups.

Participation is by invitation only!

Hosted by

**advantage**  
FINANCE

**Advantage Finance**

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INVITATION TO THE  
ONLINE CAPITAL MARKET CONFERENCE

**FAMILY OFFICE DAY**  
1 DECEMBER 2021

# Aims of the Family Office Day



- Austrian and international companies from various sectors are invited to present their business models and future projects with very interesting potential for expansion.
- As participant at the Family Office Day you have the chance to get a well-informed and profound overview about the participating companies.
- At the conference you have the opportunity either to raise your questions to the management of the companies during the Q&A-sessions or to inform yourself profoundly and in detail about an individual company in a one-on-one session.
- Our philosophy and the basic idea of the Family Office Day is to offer you as participant an interesting and exciting day without any obligations.

# Agenda

09:25 *Salutation and Opening Remarks*

09:30 VOSSLOH AG, [www.vossloh.com](http://www.vossloh.com)

10:00 ADVA Optical Networking SE, [www.adva.com](http://www.adva.com)

10:30 FACC AG, [www.facc.com](http://www.facc.com)

11:00 GK Software SE, [www.gk-software.com](http://www.gk-software.com)

11:30 Candriam Luxembourg S.C.A., [www.candriam.com](http://www.candriam.com)

12:00 Medikura Digital Health GmbH, [www.medikura.com](http://www.medikura.com)

12:10 *Closing Words*



Partner



Media Partner



# Vossloh AG



Vossloh AG is a globally active technology Group dedicated for over 135 years to quality, safety, reliability, innovation and a focus on the customer. The company's comprehensive range of track-related products and services make the company a leader in the global market in this area. Vossloh AG provides a uniquely wide range of services: Rail fastening systems, concrete ties, switch systems and crossings as well as innovative and increasingly digital-based services for the entire lifecycle of rails and switches. Vossloh AG uses its extensive understanding of rail infrastructure to meet the key customer need of track network availability.

Vossloh AG products are in use in more than 85 countries. With close to 80 group companies in around 30 countries and over 35 production sites, Vossloh AG is a global company with a local presence. The company is committed to sustainable governance and climate protection and makes an important contribution to sustainable passenger and freight mobility with its products and services.

The Group activities are organized into the three divisions of Core Components, Customized Modules and Life-cycle Solutions. In the 2020 fiscal year, Vossloh AG achieved sales of about EUR 870 million with approximately 3,500 employees.

Market Capitalisation:	approx. EUR 800 M (as of 13.10.2021)
Exchange Segment:	XETRA (Prime Standard)
Principal Shareholders:	Nadia Thiele, Robin Brühmüller (executor of the estate of the deceased Heinz Hermann Thiele): 50.09 percent, Franklin Mutual Advisers: 4.99 percent
Sales:	EUR 869.7 M (Year-end 2020)
Earnings (after Taxes):	EUR 20.8 M (Year-end 2020)
Earnings per Share:	EUR 0.98 (Year-end 2020)
Dividend per Share:	EUR 1.00 (for fiscal year 2020)
Dividend Yield:	2.2 percent (as of 13.10.2021)



## ADVA Optical Networking SE

ADVA Optical Networking SE is a company founded on innovation and focused on helping its customers succeed. Its technology forms the building blocks of a shared digital future and empowers networks across the globe. The company is continually developing breakthrough hardware and software that leads the networking industry and creates new business opportunities.

ADVA Optical Networking SE develops, manufactures and sells networking solutions for a modern telecommunication infrastructure. Its products are based on three core areas of expertise: Fiber-optic transmission technology, ethernet-based packet networking with intelligent software for virtualization and network management, and solutions for precise timing and synchronization of networks.

- **Cloud interconnect** – Solutions based on wavelength division multiplexing (WDM) technology to deliver scalable bandwidth for access, metro and long-haul networks; high levels of open interworking, programmability and ease of use
- **Cloud access** – Carrier ethernet access and network functions virtualization (NFV) solutions that enable communication service providers to deliver software-defined, differentiated and performance-assured wholesale, mobile backhaul and business services
- **Network synchronization** – Primary reference sources (atomic clocks) and distribution solutions to deliver accurate and scalable time and frequency synchronization for mobile network infrastructure, utilities, financial services, distributed data bases and metrology

In 2020, ADVA Optical Networking SE generated revenues of EUR 565.0 million and a pro forma operating income of EUR 33.8 million or 6.0 percent of revenues. More information at [www.adva.com](http://www.adva.com).

# FACC AG



FACC AG is a worldwide leading aerospace company in design, development and production of aerospace technologies and advanced aircraft lightweight systems. Being the technology partner of all major manufacturers, FACC AG works together with its customers on developing solutions for the mobility of the future. Today, the company is represented on almost all major platforms and in a wide range of aircraft areas – from winglets, elevators and nose cones to overhead stowage compartments and fan cowls.

Under the impact of COVID-19, the demand for new aircraft and thus for aircraft parts dropped significantly in 2020. Nevertheless, FACC AG anticipates a stable upward trend in the aircraft market in the medium and long term.

In addition, the company sees further potential in attractive new business areas such as urban air mobility and aerospace. Drone technologies will open up the airspace directly above the ground for broad mobility applications. At the same time, aviation and space are merging through the privatization of aerospace. In all cases, FACC AG's lightweight construction know-how is in high demand and the company will expand its core business to participate in "urban air mobility/drone" and "space" markets.

Market Capitalisation:	FY 2020/31.12.2020: EUR 388.7 M, HJ 2021/30.06.2021: EUR 430.0 M
Exchange Segment:	ATX prime market
Principal Shareholders:	55.5 percent AVIC Cabin Systems Limited, 44.5 percent free float
Sales:	FY 2020: EUR 526.9 M, HJ 2021: EUR 240.2 M
Earnings (after Taxes):	FY 2020: EUR -77.0 M, HJ 2021: EUR 3.2 M
Earnings per Share:	FY 2020: EUR -1.68, HJ 2021: EUR 0.07

# GK Software SE



GK Software SE is a leading developer and provider of standard software for the retail sector, and currently counts 22 percent of the world's 50 largest retailers among its customer base. According to a study published by RBR 2021, the company is one of the leading international providers of POS software and is the fastest growing business in the industry in terms of the number of installations worldwide (without hospitality and petrol). The company offers an extensive range of solutions for stores and enterprise headquarters. Thanks to its open software solutions based on the CLOUD4RETAIL platform, the company has established itself as one of the market's leading providers of technology and innovations.

In addition to its own software solutions, GK Software SE also offers customers a comprehensive range of implementation and maintenance services. The company employs 1,094 members of staff (figures for 30 June 2021) across its headquarters in Schönebeck (Germany) and other business locations in Germany, Czech Republic, Switzerland, South Africa, Russia, Ukraine and the USA. GK Software SE's customers include many well-known retailers, including Adidas, Edeka, Lidl, Aldi, Coop (Switzerland), Netto Marken-Discount, Hornbach, Migros, Grupo Kuo and Walmart. The software is currently being used at almost 500,000 retail and payment installations across approximately 100,000 stores in more than 60 countries.

Market Capitalisation:	approx. EUR 350 M
Exchange Segment:	Frankfurt/Prime Standard
Principal Shareholders:	Rainer Gläß (24.1 percent), Stephan Kronmüller (21.01 percent)
Sales:	EUR 117.56 M (2020)
Earnings (after Taxes):	EUR 6.27 M (2020)
Earnings per Share:	EUR 3.04 (2020)

# Candriam Luxembourg S.C.A.



CANDRIAM stands for “Conviction AND Responsibility In Asset Management” and is a European multi-specialist asset manager. A pioneer and leader in sustainable investments since 1996, Candriam Luxembourg S.C.A. manages around EUR 150 billion of assets under management[1] with a team of more than 600 professionals. It operates management offices in Luxembourg, Brussels, Paris, and London, and has client representatives in more than 20 countries throughout continental Europe, the United Kingdom, the United States and the Middle East. Candriam Luxembourg S.C.A. offers investment solutions in several key areas: Bonds, equities, absolute performance strategies, and asset allocation, with a broad and innovative range of ESG strategies covering all its asset classes.

Candriam Luxembourg S.C.A. is a New York Life Company. New York Life Investments[2] ranks among the world’s largest asset managers[3]. More information at [www.candriam.com](http://www.candriam.com)

[1] As of 30 June 2021. Assets under management (AUM) includes assets which do not fall within the U.S. Securities and Exchange Commission’s definition of ‘regulatory AUM’ in Form ADV, Part 1A.

[2] New York Life Investments is a service mark used by New York Life Investment Management Holdings LLC and its subsidiary New York Life Investment Management LLC. New York Life Investment Management LLC is a wholly-owned indirect subsidiary of New York Life Insurance Company.

[3] Source: New York Life Investments ranked 27th among the world’s largest money managers within Pensions & Investments, June 2021. Rankings are based on total worldwide institutional assets under management for the year-end 2020. New York Life Investments assets include assets of affiliated investment advisors.

# Save the Date: Family Office Day Conferences 2022



**6 April 2022 Real Estate Salon in Vienna**

**7 April 2022 Capital Market Conference Family Office Day in Vienna & Online**

**22 June 2022 Capital Market Conference Family Office Day in Vienna & Online**

**23 June 2022 Conference Family Office IMPACT Day in Vienna & Online**

It would be a great pleasure if you recommend our conferences to other investors. We are looking forward to their enquiry.

Registration at [investorenkonferenzen@familyofficeday.at](mailto:investorenkonferenzen@familyofficeday.at)

Participation is by invitation only!



## Disclaimer

The Capital Market Conferences Family Office Day are a platform for companies to present their business models and future projects to potential investors and for economic dialogue between representatives and investors. The conferences are financed by the presenting companies. None of the information given is connected to any investment targets, financial situations or requirements of the recipients. All presentations, opinions or commentary are personal views of the author. None of the presentations given and comments made at the Capital Market Conferences Family Office Day constitute or form parts of any offer or invitation to sell or purchase securities or stakes in a company. They do not replace professional, individual investment consulting. The host of Family Office Day Capital Market Conferences Advantage Finance and any related staff disclaim liability for any content or statements made during the presentations. The presentations are not reviewed in advance. Any content neither constitutes a solicitation of an offer nor is it a prospectus in the sense of the Austrian Capital Market Act (Kapitalmarktgesetz), the Austrian Stock Exchange Act (Börsegesetz), the Securities Trading Act or any other applicable law. Neither this publication nor its contents nor any copy of this publication may be changed or distributed to third parties (especially those located in the US) without the host's permission. The host collects and saves customer data which is needed for the invitations to the conferences and uses personal data solely for business activity of Advantage Finance. The presentations and discussion panels will take place in Vienna with an Online-Live-Broadcast. By attending on site you give your consent that you might unintentionally appear in the live stream though it is not our intention to film the audience. By participating at the conference you give your consent that the host Advantage Finance is entitled to share information (only company – no e-mail and phone number) with the presenting companies. If you do not give your consent, please explicitly inform us in advance, because discretion is very important for us! By participating at the Capital Market Conferences Family Office Day, you agree to be bound by the foregoing instructions and restrictions.

# Reply/Registration



Please register until 29 November 2021 via e-Mail: [investorenkonferenzen@familyofficeday.at](mailto:investorenkonferenzen@familyofficeday.at)

First Name/Surname: .....

Family/Institution: .....

I will participate Online

I will not participate

I want one-on-one meetings with the following companies:

Vossloh AG

FACC AG

ADVA Optical Networking SE

Candriam Luxembourg S.C.A.

GK Software SE

Medikura Digital Health GmbH

Please invite the following family members/investors to the conference:

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By participating at the conference you give your consent that the host Advantage Finance is entitled to share information (only company – no name, e-mail and no phone number) with the presenting companies. If you do not give your consent, please explicitly inform us in advance, because discretion is very important for us!

SEE YOU AT THE FAMILY OFFICE DAY ONLINE



**FAMILY OFFICE DAY**

CAPITAL MARKET CONFERENCES

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