

INVITATION
VIENNA FAMILY OFFICE
INVESTMENT FORUM

5 & 6 NOVEMBER 2025

ALMANAC PALAIS
PARKRING 14/16, 1010 VIENNA

www.familyoffice.at/registration

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This event is organised as an ÖkoPlusEvent (an ecologically friendly event) under the ÖkoEvent programme of the City of Vienna.

Introduction from the Host

Welcome to our two-day Vienna Family Office Investment Forum on 5 & 6 November 2025 at the Almanac Palais.

On the first conference day, we will host the Vienna Real Estate Salon, the specialist conference series for real estate investors. On the second conference day in the morning, we will host our Vienna Capital Market Conference. At noon we will start our 8th Vienna Impact Investment Conference.

This series of specialist conferences aims to inform family offices, foundations and institutional investors independently, comprehensively and at a high level about new investment opportunities and offers a professional platform for investors to meet C-level executives and entrepreneurs. In addition to keynotes and panel discussions with Austrian and international family offices, various companies present their business models.

Many thanks to all partners, companies, speakers and attendees for supporting this event.

Best regards,

Sabine Duchaczek

Advantage Family Office GmbH, Founder & Managing Director



VIENNA REAL ESTATE SALON

5 NOVEMBER 2025

ALMANAC PALAIS
PARKRING 14/16, 1010 VIENNA

www.familyoffice.at/registration

Agenda

09:00	<i>Registration</i>
09:30	<i>Welcome & Opening Remarks</i> <ul style="list-style-type: none">• Sabine Duchaczek (Advantage Family Office GmbH), <i>Host</i>• Alexander Budasch (Real Estate Family Office), <i>Chair of the Day</i>
09:35	Presentation: First Austrian Family Office Real Estate Trends 2026 Sabine Duchaczek & Alexander Budasch (Real Estate Family Office)
10:00	Panel: Current Situation and Outlook for the Austrian Real Estate Market <ul style="list-style-type: none">• Dr. Michael Pramberger (Stiftungsvorstand & Eunomia Rechtsanwälte)• Heinrich Gröller (Cielo Immobilieninvest AG)• Dr. Heinrich Schmiedt (Schmiedt Rechtsanwälte)• Phillip Wallner (PHCW Beteiligungs GmbH) <i>Moderation: Michael Wagner (TorVier Invest GmbH)</i>
10:30	UBM Development AG
11:00	BIP Immobilien Development GmbH
11:30	VICTORIAPARTNERS GmbH
12:00	<i>Lunch & Personal Exchange</i>

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Supporter:



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MEETING
DESTINATION
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- 13:00 CORUM Asset Management
- 13:30 Engel & Völkers LiquidHome Österreich
- 14:00 APLEONA Real Estate Management AT
- 14:30 Luxury Immobilien GmbH
- 15:00 Urbanek Group
- 15:30 *Coffee Break & Personal Exchange*
- 16:00 Fidux Management Services GmbH
- 16:30 STEININGER – competence in architecture – interior – design
Martin Steininger & Harry Ahmadian (steininger.designers GmbH)
- 17:00 Platform Model in Property Management: Data Power, Efficiency and new Value Creation (Unit Value Inc.)
- 17:30 Gabriel Capital Partners GmbH : German Value-add Residential – die Strategie des Manage-to-Green
- 17:45 Investment Opportunity: Klosterbad Waisach – The Visionary “Pure Health Resort” in Carinthia
- 18:00 Panel: Current Situation and Outlook in International Real Estate
- Isabella Chacón Troidl (BNP Paribas REIM)
 - Julian Marwitz (Marwitz Family Office)
 - Nikolaus Lengersdorff (Granite Oak)
 - Manfred Wiltschnigg (Galleon Capital Management GmbH)
- Moderation: Klaus Pfeiffer (Weber Harrer Rechtsanwälte GmbH)*
- 18:50 *Apéro & Flying Dinner*

Main Partner: BNP Paribas Real Estate Investment Management

BNP Paribas Real Estate Investment Management manages commercial and residential real estate worth over EUR 23.7 billion in 16 European countries.

The company offers a wide range of investment solutions and real estate funds, with a particular focus on sustainable investments that create real added value for our environment and society.

Thanks to a strong network of experienced experts the company is firmly established in the European real estate market. This gives BNP Paribas REIM a valuable advantage in identifying new market trends and potentials.

More information at www.realestate.bnpparibas.com

Partner: Sangreal Living & Estates GmbH



Since its founding in 2017, Sangreal Living & Estates GmbH, led by owner Kristina Giacomelli, has been on a steady course of growth. The company specializes in the marketing of a wide range of exclusive development projects and luxury properties in Vienna and its surrounding areas.

Since its inception, Sangreal Living & Estates GmbH has successfully brokered 180 apartments with a total transaction volume of approximately EUR 120 million. This impressive performance was achieved by a small, dynamic, all-female team. Sangreal Living & Estates GmbH represents a new culture of real estate in Vienna: exclusive, visionary, and finely attuned to the living needs of tomorrow.

Within the scope of its Property Development Consultancy Services, the company advises developers with its extensive expertise and in-depth knowledge of the Viennese real estate market—providing guidance throughout the entire process, from acquisition, planning, and construction, through to successful marketing and selling.

With its Private Collection, Sangreal Living & Estates GmbH also offers an entirely off-market sales line—tailored to clients who value the utmost discretion and absolute exclusivity.

More information at www.sangreal.at

UBM Development



UBM Development is one of Europe's leading developers of timber construction projects. The headquarters of UBM Development AG are located in Vienna. With over 150 years of experience, UBM offers all development services from a single source, from planning to marketing.

The strategic focus is on green and smart building in major cities such as Vienna, Munich, Frankfurt or Prague. A Platinum rating from EcoVadis and Prime Status from ISS ESG confirm the consequent focus on sustainability.

The shares are listed on the Prime Market of the Vienna Stock Exchange, the segment with the highest transparency requirements. A syndicate comprising the industrialists Ortner and Strauss holds an investment of roughly 39% as the core shareholder. The Executive Committee, an expert board of 20 UBM managers, has invested EUR 5 million in UBM shares.

More information at www.ubm-development.com

VICTORIAPARTNERS GmbH



VICTORIAPARTNERS GmbH is a leading investment banking boutique in the real estate capital market in the DACH region, based in Frankfurt. The company is one of the top providers of M&A transactions in the real estate segment and also structures indirect investments – especially for institutional investors. More than 60 successfully completed transactions with a total volume of over EUR 50 billion and approximately EUR 3 billion in capital raised from institutional investors for unlisted investment products are impressive proof of this.

Thanks to its work in Austria, VICTORIAPARTNERS GmbH enjoys a satisfied customer base of domestic pension funds, provident funds and insurance companies. The product themes range from infrastructure, public sector, senior living, land banking and residential to mezzanine capital. All fund products have a strong ESG focus and achieve above-average cash-on-cash returns per annum for investors.

More information at www.victoriapartners.at

BIP Immobilien Development GmbH



For over 50 years, BIP Immobilien Development GmbH has stood as a family-owned company and trusted partner in creating living spaces in Vienna. Professionalism and trustworthiness with a handshake quality have formed the foundation of the company's success since the very beginning.

As an experienced residential developer, BIP Immobilien Development GmbH accompanies its clients through every stage of the real estate process – from project development and construction management to successful sales. In addition, BIP Immobilien Development GmbH is broadly positioned as a real estate developer and investor, focusing on new construction projects, real estate trading, and the development of re-zoning properties.

The company's clients include domestic and international real estate funds, foundations, and family offices. This makes BIP Immobilien Development GmbH your trusted partner for sustainable real estate investments.

More information at www.bip-immobilien.at

CORUM Asset Management



CORUM Asset Management (CORUM), founded in 2011, is a 100 percent independent, owner-managed company that manages real estate funds with assets of around EUR 7 billion. The CORUM Group, which also includes a bond fund management company and an insurance company, is headquartered in Paris, employs a total of over 250 people in seven major European cities and manages assets of around EUR 9 billion.

In Austria, investors can purchase shares in the CORUM Origin and CORUM XL commercial real estate funds. Both funds offer a broadly diversified portfolio with more than 245 European commercial properties, 615 tenants in 17 different countries and across seven sectors.

The asset management team handles all activities from screening the property markets to purchasing and sales policy to property management. Even during the purchase process for new properties, CORUM takes the utmost care to ensure reliable tenants with the highest credit ratings. Since its inception, the team has exceeded its self-imposed performance targets, always to the satisfaction of more than 140,000 investors worldwide.

CORUM stands for commitment, transparency, independence, innovation and the pursuit of performance. The company embodies these values towards investors, tenants and businesses.

More information at www.corum-investments.at

Engel & Völkers LiquidHome Österreich



Engel & Völkers LiquidHome is a leading provider of partial property sales in Austria. The company enables homeowners to unlock liquidity from their property without moving out. Clients can sell up to 50 percent of their home and receive a one-time payout while retaining lifelong residential and usage rights, secured in the land register.

A partial sale is possible from the age of 50 and offers a flexible alternative to traditional loans—without credit checks or income requirements. In return, clients pay a monthly usage fee (“Fruchtgenussgebühr“), which secures their continued right to live in and use the property.

The payout can be used freely—whether to fund care needs, home renovations, support family members, or reinvest in personal ventures such as one’s own business. Engel & Völkers LiquidHome combines social impact with financial flexibility. As part of the international Engel & Völkers Group, the company stands for real estate expertise, transparency, and secure transaction management. With its innovative model, it offers smart solutions for homeowners and capital partners alike.

More information at www.ev-liquidhome.at

APLEONA Real Estate Management AT



As one of the leading real estate service providers in the German-speaking region, APLEONA Real Estate Management manages real estate assets valued at approximately EUR 21 billion and has a presence in Germany, Austria, and Poland. Since its beginnings in Germany in 1968, the company has continuously expanded its expertise, markets and services.

APLEONA Real Estate Management offers its customers a comprehensive life-cycle service package: From purchase and sales advice, audit-proof processing of a transaction, operational and digital implementation of individual properties or property packages, to holistic portfolio, investment and asset management, commercial and technical property management; the range of services is rounded off by quarter-, centre-, and letting management, as well as qualified ESG advisory.

Each of the services is based on our standards and clearly defined processes, providing you with the assurance that your properties are managed to the highest quality and regulatory standards. By integrating digital infrastructure, APLEONA Real Estate Management reduces interfaces and enhances service quality to ensure modern property management.

With its 600 dedicated employees APLEONA Real Estate Management provides top-tier service, focusing on both the specific requirements and the underlying processes that shape its clients' real estate objectives. With a client-centred approach and long-term business relationships, the company delivers comprehensive, integrated real estate solutions for all types of use.

More information at www.realestate.apleona.at

Luxury Immobilien GmbH



Luxury Immobilien GmbH is a client-focused real estate company specializing in premium properties in Austria and selected international destinations. From a magnificent castle in the Salzkammergut to exceptional lofts, modern penthouses, off-market assets, and commercial properties, Luxury Immobilien GmbH offers a personalized full-service approach to the purchase and sale of high-end real estate.

At the heart of the company's philosophy is not only the property, but the person. Luxury Immobilien GmbH carefully selects properties based on the individual needs of its clients and guides them through every step of the process, discreetly, reliably, and with the ambition to create lasting value.

The company's guiding principle "We speak Luxury" is more than a promise: it reflects its deep understanding of international lifestyle expectations as well as its multilingual expertise. Luxury Immobilien GmbH advises international clients in their native language, creating a foundation for trust and truly bespoke service.

With local market insight, international reach, a global network, and uncompromising service, Luxury Immobilien GmbH connects discerning people with extraordinary properties.

More information at www.luxury-vienna.com

Urbanek Group

URBANEK LAW

Urbanek Group unites three specialized entities under one roof: Urbanek Law, Urbanek Real Estate and Urbanek Finance. Its mission is to seamlessly combine legal, financial, and real estate expertise — to create sustainable value, secure investments, and long-term success.

Urbanek Real Estate focuses on the acquisition of residential properties in Vienna and throughout Austria. These properties are carefully refurbished, modernized, and subsequently sold in stages. The company's approach combines the preservation of existing structures with the sustainable enhancement of living spaces — while also generating attractive returns through individual sales. In this way, Urbanek Real Estate transforms existing properties into new value — for residents as well as investors. The experienced team manages projects of all sizes, from single income properties to large-scale real estate portfolios. With the Urbanek Real Estate Bond, the company offers investors the opportunity to participate directly in this strategy. The proceeds from the bond issue are used to further expand our real estate portfolio, combining the security of tangible assets with returns generated through value appreciation.

Urbanek Law is the group's legal foundation. Urbanek Law specializes in banking and finance law, enforcement and insolvency law, as well as real estate law for commercial, office, industrial, logistics, residential, and hotel projects. In addition, Urbanek Law advises clients in the areas of private equity, venture capital, and contract law.

Urbanek Finance focuses on the procurement, restructuring, and renegotiation of financing, as well as on the reorganization and liquidation of real estate projects — from property development ventures to international portfolio transactions.

More information at www.urbanek.wien



Fidux Management Services GmbH

Fidux Management Services GmbH is an independent, internationally present financial services group providing management, governance and administration services to corporate, institutional, and private clients.

Founded in London in 1993 the company now maintains offices in Madrid, Gibraltar and Vienna. Its expert team manages tailored trust and complex corporate structure solutions for both European and Overseas clients. The company acts as partner to tax and legal counsels advising the clients on such structures. Fidux Management Services GmbH has built a track-record over 20 years in successful fund administration, compliance, comprehensive reporting services and diligent corporate management.

Through the Vienna office, Fidux Management Services GmbH is acting as a partner for international real estate investors coming to Austria, providing onsite mind and management to real estate holding companies. Its team combines a global perspective with local understanding, innovation, collaboration, and discretion to deliver customized solutions.

Operating across four European jurisdictions and serving clients in 17 languages, Fidux Management Services GmbH leverages its network and experience to guide clients toward their international ambitions — with professional focus to solutions, initiative, and trust at every step.

More information at www.fidux.com

STEININGER –

STEININGER

Competence in Architecture – Interieur – Design

STEININGER represents pure architecture, interior design, and iconic kitchens. Founded in 1933, the Austrian family business has evolved into an international design brand, uniting timeless elegance, uncompromising quality, and visionary creativity. Under the leadership of owner Martin Steininger, craftsmanship, innovation, and design culture merge seamlessly across generations.

What makes STEININGER unique: architecture, interior, and product design are not separate disciplines but seamlessly interconnected. From the initial concept to completion, holistic solutions are created that set benchmarks in both residential and commercial projects.

Each residence or business environment is conceived as an individual living space where clean lines, exclusive materials, and luxurious details form a harmonious whole. The bespoke kitchens and furniture of the STEININGER Collection are individually crafted.

Advanced digital technologies ensure absolute precision, while final refinement remains entrusted to the skilled hands of experienced specialists. The result: timeless design objects that balance function and aesthetics at the highest level. STEININGER embodies sustainable luxury – subtle, powerful, and confident. For individuals who value the extraordinary, see space as a statement, and seek to transform their visions into reality.

Showrooms: St. Martin – Linz – Vienna – Hamburg

More information at www.steiningerdesigners.com

Unit Value Inc.



Property management is no longer a simple administrative task. It has become a system-relevant hub for multi-billion payment flows spanning energy, maintenance, insurance, modernization, and facility services. At the same time, property managers control highly sensitive data, from credit scores and consumption profiles to ownership structures. This concentration of power resembles the infrastructure of e-commerce before Amazon standardized the market – a structure in which platforms not only consolidate processes but also determine access and, ultimately, the architecture of the market.

Neither traditional M&A activity nor the widespread legacy software in the industry has been able to unlock this leverage. What truly transforms property management is a deeply integrated platform logic that redefines the entire sector and its adjacent industries as a connected ecosystem. Automated processes, AI-driven orchestration, and real-time business intelligence create transparency, reduce risk, and open new value opportunities across related markets, from monitoring to data-driven services.

Unit Value Inc. builds precisely this entire hybrid infrastructure. Its operating system, Relain, combines technological depth with operational execution: a vertically orchestrated, voice-controlled, AI-native SaaS ecosystem. Beyond this, the platform enables the establishment of new multi-brand property management firms within weeks, with more than 400 applicants in Germany to date. These firms are founded directly with Unit Value Inc. as co-founder and integrated as part of the infrastructure.

Unit Value Inc. is currently raising capital, offering investors access to a new, system-relevant infrastructural layer of the real estate economy.

Gabriel Capital Partners GmbH (GCP) is an independent investment and holding company based in Bad Wiessee at Lake Tegernsee and Munich, founded by Gerrit Molineus. After more than a decade in senior positions with institutional real estate investors, GCP combines capital, market expertise, and management competence to implement value-oriented real estate strategies across Germany and Central Europe.

The investment focus is built around two core strategies:

- 1 Value-Add Residential – the acquisition and active enhancement of residential portfolios with operational and technical value creation potential, particularly in urban locations with structural demand surplus, through the application of a “Manage-to-Green” approach.
- 2 Residential Development – the realization of modern, efficient, and sustainable new-build projects with a focus on affordable yet high-quality housing, primarily in Berlin.

Through active asset and development management and partnerships with co-investors, family offices, and institutional investors, GCP creates scalable platforms that combine stable cash flows with an attractive risk-return profile. Currently, GCP manages a residential portfolio of more than 500 units across several investment vehicles while developing new projects in Munich, Tegernsee, and Berlin. With an entrepreneurial mindset, GCP integrates strategic capital allocation with operational excellence to create long-term value across the entire real estate lifecycle.

Klosterbad Waisach Pure Health Resort

The former monastery Waisach – a Baroque tuff stone building dating from 1746 – is to be converted into a Pure Health Resort for Traditional European Medicine (TEM). The investment volume of around EUR 25–30 million supports the project of offering traditional health treatments (monastery medicine) with state-of-the-art high-tech equipment. The location benefits from rich mineral springs and an attractive tourist offering (Oberdrautal-Weißensee).

Plans include 60 rooms on four levels, seminar and exercise rooms, meeting and treatment rooms, garage parking spaces, a restaurant, spa & sauna, a private water chapel, monastery shop, tuff stone gallery, and herb gardens – the historical substance accounts for approximately 50% of the total project. The infrastructure includes assets that are hardly available elsewhere in this quality – 300-year-old listed Baroque cloisters, monastery cells, and dining rooms, which will be modernized.

The project is “ready for construction” – listed building status, building and commercial permits have already been granted, and there are also commitments from the ÖHT, KFW and banks to co-finance the project if the equity ratio of around 30 percent is met. The owner and project operator, Dr. Wilfried Seywald, invites interested investors to participate in the project in the form of venture capital, expertise, or alternative investment and partnership models.

More information at www.waisach.at



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VIENNA CAPITAL MARKET CONFERENCE

6 NOVEMBER 2025

ALMANAC PALAIS
PARKRING 14/16, 1010 VIENNA

www.familyoffice.at/registration

Agenda

Supporter:



- 08:00 *Registration*
- 08:25 *Welcome & Opening Remarks*
- Sabine Duchaczek (Advantage Family Office GmbH), *Host*
 - Michael Wagner (TorVier Invest GmbH), *Chair of the Day*
- 08:30 *Keynote: Changes in the Capital Market due to AI and Digital Assets*
- Clemens Jakopitsch (SQD.AI Strategies AG)
 - Christian Angermayer (Apeiron Investment Group)
- 08:45 *Panel: Digital Asset Management meets Traditional Finance*
- Clemens Jakopitsch (SQD.AI Strategies AG)
 - Marcel Fohrmann (SQD.AI Strategies AG)
 - Christian Angermayer (Apeiron Investment Group)
 - Stefan Zapotocky (RPR Privatstiftung)
- Moderation: Wanja Sören Oberhof (Epicurean GmbH)*
- 09:25 Vossloh AG
- 09:55 Blue Cap AG
- 10:25 Ernst Russ AG

10:55	ReGuest AG
11:25	CTT – Correios de Portugal, S.A.
11:55	Ekometall Exploration GmbH
12:25	SOFORT HABEN
12:40	<i>Lunch & Personal Exchange</i>



Main Partner: SQRD.AI Strategies AG

SQRD.AI Strategies AG is a cash-flow positive digital asset treasury (DAT) company at the intersection of artificial intelligence and blockchain. Through its core holding SQRD.AI, the company operates the leading decentralized data infrastructure for AI agents and Web3 applications. With more than 200 B2B customers, including Binance, Deutsche Telekom, and Rezolve AI, SQRD.AI is one of the market leaders in this rapidly growing segment. The SQRD token not only generates staking returns of over 10% annually but also enables enormous increases in value (>200% year-to-date).

Strategic investors include renowned personalities and institutions such as Peter Thiel (via Elevat3 VC), Christian Angermayer (Apeiron Investment Group), Rezolve AI, and Wanja S. Oberhof (Epicurean Group). The goal of SQRD.AI Strategies AG is to build a globally leading investment vehicle in the field of AI & Web3 and to create long-term shareholder value through sustainable profitability.

More information at www.sqd.ai

Vossloh AG is a global technology group which for around 140 years has stood for quality, safety, customer focus, reliability and innovative strength. With its comprehensive range of rail-related products and services, Vossloh AG ranks among the world market leaders in this sector. Vossloh AG offers a uniquely broad range of products and services under one roof: Rail fastening systems, concrete ties, switch systems and crossings as well as innovative and increasingly digital-based services for the entire life cycle of rails and switches. Vossloh AG uses its systemic understanding of the track to address the central customer need of “availability of the rail track”.

Vossloh AG’s products and services are in use in more than 100 countries. With almost 80 Group companies in nearly 30 countries and over 40 production locations, the company is active locally worldwide. Vossloh AG is committed to sustainable corporate governance and climate protection and with its products and services makes an important contribution to the sustainable mobility of people and goods. The Group’s activities are organized into the three divisions Core Components, Customized Modules and Lifecycle Solutions. In the 2024 financial year, Vossloh AG generated sales revenues of EUR 1,209.6 million with around 4,200 employees.

Market Capitalization:	EUR 1,667.4 m (per 31 July)
Exchange Segment:	Frankfurt XETRA
Main Shareholders:	Heinz Hermann Thiele Familienstiftung
Revenue (2024):	EUR 1,209.6 m
EBIT (2024):	EUR 105.2 m
Earnings per Share (2024):	EUR 3.56
Dividend per Share (2024):	EUR 1.10

More information at www.vossloh.com

Blue Cap AG



Blue Cap AG is a stock-listed investment company founded in 2006 and headquartered in Munich. The company acquires medium-sized enterprises in special situations from the B2B sector and supports them in their entrepreneurial development, with the objective of later divesting them at a profit. The acquired companies are headquartered in the DACH region, generate revenues between EUR 20 million and 200 million, and maintain a sustainably stable core business.

Blue Cap AG typically holds majority stakes in five companies from the adhesives, production technology, life sciences, and business services sectors. The Group currently employs around 550 staff in Germany and other European countries. Blue Cap AG is listed on the open market (Scale, Frankfurt and m:access, Munich; ISIN: DE000A0JM2M1; ticker symbol: B7E).

Market Capitalization:	EUR 92 m
Exchange Segment:	Freiverkehr // Scale und m:access
Main Shareholders:	PartnerFonds AG i.L., Kreissparkasse Biberach, JotWE GmbH, Schüchl GmbH
Revenue (2024):	EUR 206 m
Earnings per Share:	EUR 2.96 (31.12.2024)
Dividend per Share:	EUR 1.10
Dividend Yield:	6.1 % (Schlusskurs Xetra 27 June 2025; day of AGM)

More information at www.blue-cap.de

Ernst Russ AG



Ernst Russ AG is a publicly listed, internationally operating ship-owner based in Hamburg. Parts of the company's history date back to 1893. The Group currently manages a fleet of 26 vessels, some in collaboration with strategic partners. The focus is on container vessels ranging from 700 to 4,200 TEU, complemented by a larger 13,400 TEU container vessel, a Handysize bulker, and a multipurpose vessel. The goal is to operate a sustainable fleet with well-diversified employment durations.

Market Capitalization:	EUR 231.1 m (33,689,311 shares, closing price of September 11)
Exchange Segment:	Scale Segment Frankfurt Stock Exchange
Main Shareholders:	Döhle Group 38.5 %. J.P. & J.D. Döhle 36.8 %, Free Float 24.7 %
Revenue:	EUR 172.2 m (2024)
Earnings after Taxes:	EUR 71.8 m (2024)
Earnings per Share:	EUR 1.26 (2024)
Dividend per Share:	EUR 0.20 (2024)
Dividend Yield:	3.5 % (calculated based on the closing price for the year 2024)

More information at www.ernst-russ.de

ReGuest AG (Re:Guest) is the leading hotel CRM in the hospitality sector, trusted by more than 1,250 hotels worldwide. It empowers hoteliers to increase direct bookings, streamline and personalize guest communication, and simplify everyday workflows with the support of specialized AI technologies.

Re:Guest is unique because it doesn't just provide a tool but acts as a long-term partner that anticipates the needs of the industry. By supporting research projects and spotting emerging trends early, Re:Guest creates opportunities for growth and innovation. This helps hotels stay ahead of competition and respond to the fast-changing expectations of modern travelers. From the first website visit to post-stay communication, Re:Guest enables a seamless guest journey that feels personal, efficient, and memorable. The platform integrates easily with existing hotel systems, making implementation smooth and scalable. With its Buy & Build strategy launched in 2025, Re:Guest aims to expand its product portfolio horizontally and complete the hotel sales tech stack by 2026. Thanks to its vision and expertise, Re:Guest is positioning itself not only as a pioneer in digital guest management but also as a driving force shaping the future of hospitality. More information at www.reguest.io

Market Capitalization:	EUR 150 m
Exchange Segment:	Direct Market Plus
Main Shareholders:	PMP Ventures S.S.
Free Float:	1.6 %
Revenue:	EUR 4.3 m (2024)
Earnings after Taxes:	EUR 437,347 (2024)
Earnings per Share:	EUR 0.029 (2024)
Dividend per Share:	EUR 0.012
Dividend Yield:	0.12%

CTT – Correios de Portugal, S.A.



CTT is an important e-commerce logistics operator, with a broad portfolio of services in the areas of Express & Parcels, Mail, Business Solutions, Financial Services and Retail, which also has a presence in the banking sector through Banco CTT.

With a strong Iberian presence, CTT employs 13,592 people and recorded operating revenues of EUR 1,107.3 million in 2024, with Express & Parcels representing 43%, surpassing Mail & Other.

Sustainability is one of the company's biggest commitments, and its goal is to electrify its entire last-mile fleet by 2030. CTT connects people and companies in a sustainable way.

More information at <https://www.ctt.pt/grupo-ctt/investidores/>

Market Capitalization:	~ EUR 1 bn
Exchange Segment:	Euronext Lisbon
Main Shareholders:	Manuel Champalimaud, SGPS, S.A.; Global Portfolio Investments, S.L.; GreenWood Builders Fund I, LP
Free Float:	63 %
Revenue:	€1,107.3m in FY2024
Earnings after Taxes:	EUR 45.5m in FY2024
Earnings per Share:	EUR 0.33 in FY2024
Dividend per Share:	EUR 0.17 per share in FY2024
Dividend Yield:	3.1% in FY2024

Ekometall Exploration GmbH



Ekometall Exploration GmbH is an Austrian mineral exploration company focused on the large-scale exploration and development of its growing portfolio of mineral exploration licenses in the Austrian Alps.

The company's licenses include thousands of years of mining history and several hundred past-producing mines and exploratory excavations, targeting copper, gold, silver, lead, zinc, and other critical minerals.

Ekometall Exploration GmbH is taking a modern, big-data approach to Austria's geology by combining Austria's vast collection of historical datasets with new, jurisdiction-wide data collection campaigns in order to make the discoveries necessary to support the Austrian and European critical raw material supply chains.

More information at www.emexploration.com

SOFORT HABEN



Brick-and-mortar retailers are facing a giant and simply cannot keep up. International heavyweights like Amazon, Zalando, and others are extremely well-positioned. Today's customer is accustomed to – and spoiled by – the ability to browse products from their desk or smartphone and receive them immediately. This is where the SOFORT HABEN concept comes into play.

It provides local retailers with a space on its platform to offer their products online. Local customers can order the products they want, and they are delivered instantly. This gives customers an advantage over ordering from the big competitors, as the products are delivered even faster – within up to 3 hours.

For example: A customer needs a shirt for a spontaneous invitation in the evening. Using SOFORT HABEN, they can order it and have the shirt delivered to their home within 1–3 hours.

VIENNA IMPACT INVESTMENT CONFERENCE

6 NOVEMBER 2025

ALMANAC PALAIS
PARKRING 14/16, 1010 VIENNA

www.familyoffice.at/registration

Agenda

Supporter:



REICHMUTH & CO



- 12:30 *Registration & Lunch*
- 13:30 *Welcome & Opening Remarks*
- Sabine Duchaczek (Advantage Family Office GmbH), *Host*
 - Volker Weber (Nixdorf Kapital AG), *Chair of the Day*
- 13:50 Keynote: “Sustainability as an Investment Conviction:
Fostering the Transition with Private Assets”
- Philippe Descheemaeker (Lombard Odier Investment Managers)
- 14:10 Panel: Mission-Driven Investments
- Volker Weber (Nixdorf Kapital AG)
 - Philippe Descheemaeker (Lombard Odier Investment Managers)
 - Mathias Muther (Mathias Muther Family Office)
 - Andreas Buchner (Maffei & Co.)
- Moderation: Rafael Jaron (Bundesinitiative Impact Investing)*
- 15:00 “Impact Investing and Sustainable Value Creation in Emerging and
Developing Economies” Wladislav Solounov (Blue Bridge)
- 15:30 Blue Earth Capital: Driving Financial Returns While Addressing
Pressing Social and Environmental Challenges
- 16:00 *Coffee Break & Personal Exchange*

- 16:30 Interview about Child-Lens Investing
with Sjoerd Rozing (Triodos Future Generations Fund)
Moderation: Britta Lindhorst (Palladio Partners)
- 17:00 Keynote: “The Transformation of the Food Sector –
One of the Greatest Opportunities of our Time”
• Olaf Koch (Zintinus GmbH)
- 17:20 Panel: Transformation of the Food Sector
• Olaf Koch (Zintinus GmbH)
• Michel Kovac (McWin Capital Partners)
• Markus Linder (Triple Impact Ventures)
Moderation: Guenther Dobrauz-Saldapenna (Chi Impact Capital)
- 18:10 *Apéro & Flying Dinner*

Platin Partner: NIXDORF Kapital AG

NIXDORF Kapital AG stands for the tradition of sustainability in all NIXDORF companies, in which one of the special medium-sized company histories was written well into the 1980s. The values of the family-run, medium-sized company shape them: cross-generational thinking, responsibility for people and society, reliability. Capital not as an end in itself, but as an obligation to assume responsibility – towards society and the real economy.

NIXDORF Kapital AG have been involved in sustainable investment projects for decades and their experts are able to recognize real substance. This is how they create real returns: for investors as well as for society and the environment. NIXDORF Kapital AG invests directly where they can deliver a solid financial return in the marketplace with a positive social and/or environmental benefit and offer investors a range of investments that combine economic and social returns and support the transformation towards sustainable finance.

Institutional investors can invest capital in various funds via NIXDORF Kapital AG, each of which represents their own suitable project. In this way, they enable targeted investments for multiple risk profiles and create maximum transparency. With NIXDORF Kapital AG, impact-oriented investors find a simple introduction to a complex topic.

More information at www.nixdorf-kapital.de



Platin Partner: Lombard Odier Investment Managers

Lombard Odier Investment Managers (LOIM) is the institutional asset management business of the Lombard Odier Group, wholly owned and funded by its partners since its establishment in 1796.

Lombard Odier Investment Managers provides a range of investment solutions to a diverse group of long-term oriented clients.

The Lombard Odier Investment Managers' heritage, and its combination of the best of conservatism and innovation, keeps the company well positioned to create lasting value for its clients. Its investment capabilities span fixed income, convertible bonds, equities, multi-asset, and alternatives.

Sustainability is central to Lombard Odier Investment Managers' investment philosophy because it is the founding principle of long-term economic and investment outcomes and will drive returns over the long term.

With 209 investment professionals, Lombard Odier Investment Managers is a global business with a network of 13 offices across Europe, Asia and North America and have assets under management of CHF 64 billion (as at 31 December 2024).

More information at am.lombardodier.com

Gold Partner: Zintinus GmbH

Z I N T I N U S

Zintinus GmbH is a Food Tech Venture Capital Fund with a focus on the positive transition of the food systems towards enhanced sustainability, healthier nutrition and food security for future generations. In this context the fund backs companies in the fields of alternative proteins, functional food, clean nutrition and food waste reduction.

The company aims to contribute its unique combination of knowledge, experience and network to create the basis for superior value generation along the whole chain to the benefit of consumers, the environment, the society and investors.

More information at www.zintinus.com

Silver Partner: Triodos Investment Management

For more than 30 years, Triodos Investment Management has been connecting investors who want to use their money to drive lasting, positive change with innovative entrepreneurs and sustainable companies. In this way, Triodos Investment Management acts as a catalyst in sectors that play a key role in the transition to a fairer, more sustainable and more humane world.

The company's investment activities focus on five interrelated transition themes: food transition, resource transition, energy transition, social transition and wellbeing transition. The role of Triodos Investment Management as a financial services provider is to enable and accelerate these essential changes.

More information at www.triodos-im.com/child-lens-investing

Blue Bridge



Blue Bridge SVC DIM is a Direct Investment Management company (DIM) focused on Sustainable Value Creation (SVC) within the impact investment space.

Guided by its vision “Private for Development” and its mission “Opening emerging and developing markets for European family offices”, the firm is acting as a trusted bridge between private capital and return with purpose, targeting sustainable value creation, and combining financial performance and measurable socio-environmental impact.

Blue Bridge identifies, structures, and manages investments in underserved regions, ensuring that capital not only generates attractive returns but also fosters long-term positive change. With expertise in investment evaluation, risk management, cultural awareness, and sustainability, the company provides comprehensive advisory and management services, accompanying investors across the full investment lifecycle – from investment sourcing to exit.

Operating at the crossroads of finance, sustainability, and development, Blue Bridge empowers European family offices and institutional investors to access and unlock the potential of emerging and developing markets, delivering returns with purpose.

With a strong belief that capital has the power to transform the world, Blue Bridge enables investment strategies that align with the values and objectives of modern investors.

More information at www.bluebridge-svc.com

Blue Earth Capital



Blue Earth Capital is a global, independent, specialist impact investor, headquartered in Switzerland, with operations in New York, London, and Konstanz.

Blue Earth Capital seeks to address the world's most pressing social and environmental challenges by delivering measurable impact alongside aiming for attractive and market-rate financial returns.

The company operates dedicated private equity, private credit, and fund solutions as well as separately managed accounts.

Blue Earth Capital is owned by the Blue Earth Foundation, a Stiftung (charity/trust) registered in Switzerland that focuses on deep impact to support initiatives and business ventures to help deliver a more equitable and sustainable future.

More information at blueearth.capital

About the Host

Since 2015 we have been organizing the Vienna Real Estate Salons, the Vienna Impact Investment Conferences, the Vienna Capital Market Conferences as well as investor lunch presentations in the DACH region. These conferences are the first and only finance platform for family offices and institutional investors in Austria with a rapidly expanding international investor network. At more than 100 successfully organized investor conferences more than 800 companies and 8,000 investors from the DACH region, Liechtenstein, Monaco, UK, Israel and Hong Kong attended. We are a Direct Funding Partner in the direct network of the Vienna Stock Exchange.

Save the Date:

17 & 18 November 2026 Vienna Family Office Investment Forum
Real Estate Salon, Capital Market & Impact Investment Conference

Advantage Family Office GmbH

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